



# KPMG Multiples

Pricing with foresight

A KPMG Deal Advisory product



# KPMG Multiples Pricing with foresight

KPMG Multiples offers companies access to the most important trading multiples with just a few clicks. This benchmark data supports the determination of the right price in the transaction process for buyers and sellers.

## The features at a glance

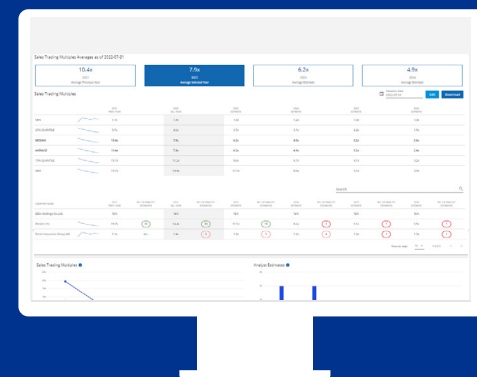


Peer group-specific and industry-specific trading multiples at the desired reporting date at the push of a button.

Individual Analysis & Adjustment options.

Derivation of data based on consistent KPMG valuation standards.

Access to a monthly updated database of >17,500 companies worldwide.

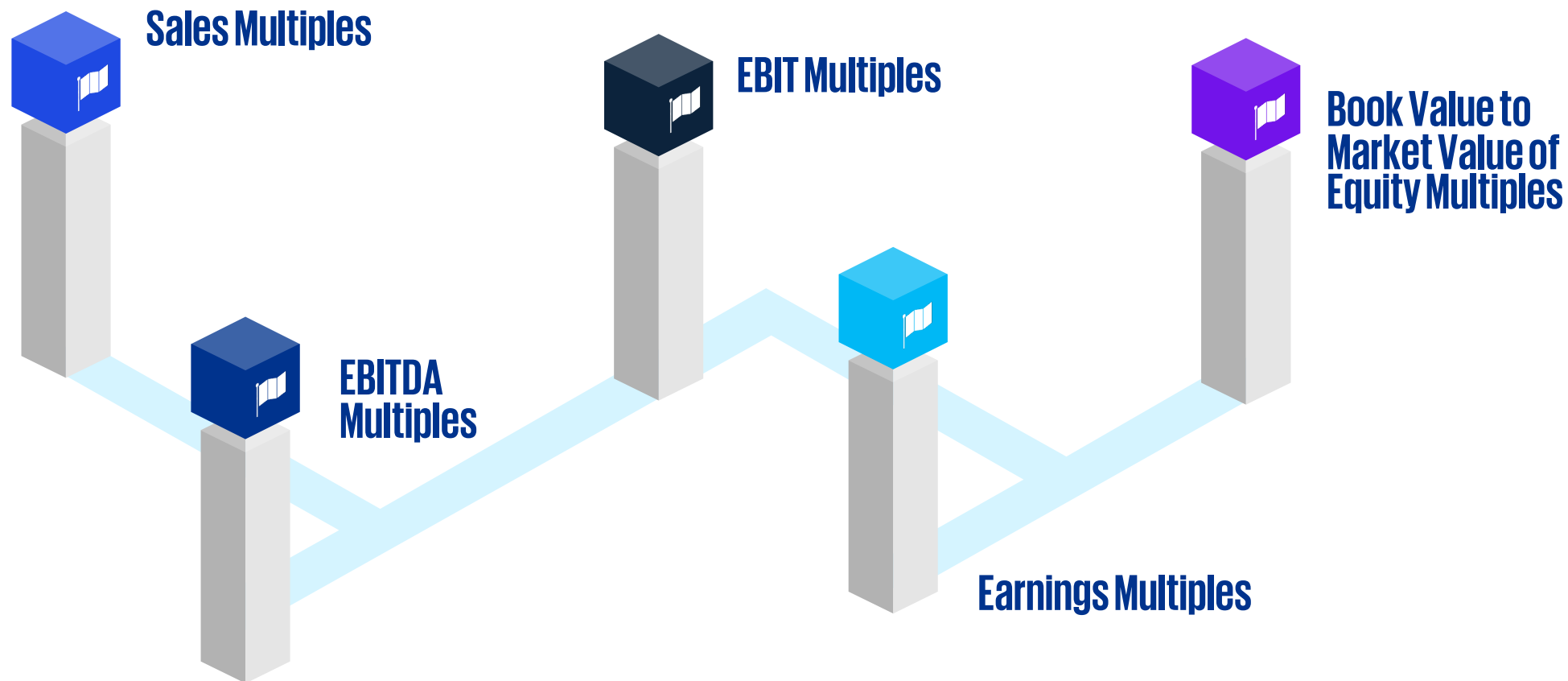


Request a demo now!

- ✓ Unlimited amount of assessments
- ✓ Trading Multiples from one single source
- ✓ Available at any time & updated monthly
- ✓ MS Excel export for further processing

# Available Data

KPMG Multiples provides time series analysis including the number of analyst estimates for:



# Only four quick steps to export the most relevant trading multiples

**01**

## Reference Date

Select preferred reference date

**02**

## Peergroup

Select your own individual peer group from >17,500 companies or filter from predefined industries.

**03**

## Check the results

If necessary, result outliers can be filtered out

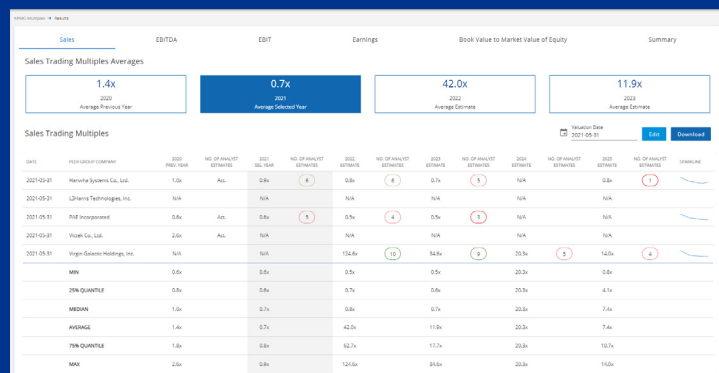
**04**

## Download

Done! With the push of a button, the results can be exported to MS Excel for further processing.

With KPMG Multiples, companies can obtain tailored trading multiples with just a few clicks.

# Sneak peek into the tool



## Clear Dashboard

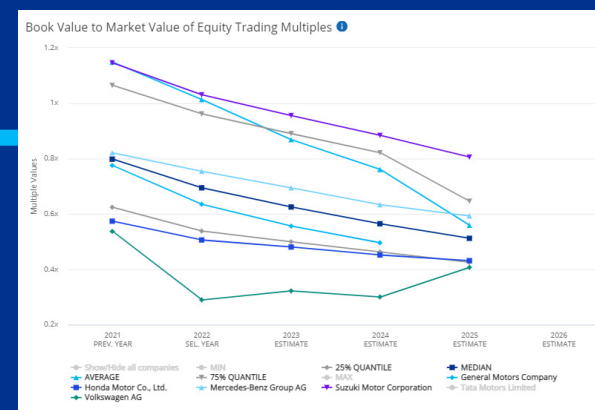
One tab per available multiple including a sparkline to quickly capture the trend per company

## Transparent

For each value, the number of analysts' estimates behind it is indicated.

## Customized

Individual peer group. If this is not known, industry multiples can be used as an approximation.



## Further Visualization

Further graphical presentations of the data facilitate the analyses

# Exclude Outliers



## Exclusion of outliers

So that the multiples are not distorted by outliers, there is the possibility to exclude individual outliers

The screenshot shows the KPMG Deal Advisory software interface. The main window displays 'Sales Trading Multiples Averages' for the years 2020, 2021, 2022, 2023, 2024, and 2025. The values are: 2020 (1.4x), 2021 (0.7x), 2022 (42.0x), 2023 (11.9x), 2024 (20.3x), and 2025 (7.4x). An 'Exclude Sales Multiple Outliers' dialog box is open, showing a table of companies with their multiples and checkboxes to mark them as outliers. Below the table is a 'Define multiple range' slider set from 25.4 to 87. The table below the dialog shows the 25th Quantile, Median, Average, 75th Quantile, and Max for each year.

DATE	PEER GROUP COMPANY	2020	OUTLIER	2021	OUTLIER	2022	OUTLIER	2023	OUTLIER	2024	OUTLIER	2025	OUTLIER
2021-05-31	Hanwha Systems Co., Ltd.	1.0x	<input checked="" type="checkbox"/>	0.9x	<input checked="" type="checkbox"/>	0.8x	<input checked="" type="checkbox"/>	0.7x	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>	0.8x	<input checked="" type="checkbox"/>
2021-05-31	L3Harris Technologies, Inc.	N/A	<input type="checkbox"/>	N/A	<input type="checkbox"/>	N/A	<input type="checkbox"/>	N/A	<input type="checkbox"/>	N/A	<input type="checkbox"/>	N/A	<input type="checkbox"/>
2021-05-31	PAE Incorporated	0.6x	<input checked="" type="checkbox"/>	0.6x	<input checked="" type="checkbox"/>	0.5x	<input checked="" type="checkbox"/>	0.5x	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>	N/A	<input type="checkbox"/>
2021-05-31	Vicsek Co., Ltd.	2.6x	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>	N/A	<input type="checkbox"/>	N/A	<input type="checkbox"/>	N/A	<input type="checkbox"/>	N/A	<input type="checkbox"/>
2021-05-31	Virgin Galactic Holdings, Inc.	N/A	<input type="checkbox"/>	N/A	<input type="checkbox"/>	124.6x	<input checked="" type="checkbox"/>	34.6x	<input type="checkbox"/>	20.3x	<input checked="" type="checkbox"/>	14.0x	<input checked="" type="checkbox"/>

	2020	2021	2022	2023	2024	2025
25th QUANTILE	0.8x	0.6x	0.7x	0.6x	20.3x	4.1x
MEDIAN	1.0x	0.7x	0.5x	0.7x	20.3x	7.4x
AVERAGE	1.4x	0.7x	42.0x	11.9x	20.3x	7.4x
75th QUANTILE	1.8x	0.8x	62.7x	17.7x	20.3x	10.7x
MAX	2.6x	0.9x	124.6x	34.6x	20.3x	14.0x

## Multiple ranges



For faster results and larger peer groups there is also the possibility to set ranges.

# Download

## Excel export available for further processing

All data can be exported to MS Excel at the touch of a button and used there for further analyses.

Date	Name	2020	Marked as Outlier	Analyst Estimates	2021	Marked as Outlier	Analyst Estimates	2022	Marked as Outlier	Analyst Estimates	2023	Marked as Outlier	Analyst Estimates	2024	Marked as Outlier	Analyst Estimates	2025	Marked as Outlier	Analyst Estimates
31.05.2021	Hanwha Systems Co., Ltd.	20,0	n/a	Actual	22,7	n/a	5	20,7	n/a	5	17,2	n/a	4	n/a	n/a	n/a	25,0	n/a	n/a
31.05.2021	L3Harris Technologies, Inc.	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
31.05.2021	PAE Incorporated	26,3	n/a	Actual	10,1	n/a	1	9,3	n/a	2	8,0	n/a	2	n/a	n/a	n/a	n/a	n/a	n/a
31.05.2021	Victek Co., Ltd.	68,7	n/a	Actual	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
31.05.2021	Virgin Galactic Holdings, Inc.	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	131,2	n/a	4	52,5	n/a	n/a
	MIN	20,0			10,1			9,3			8,0			131,2			25,0		
	25% QUANTILE	23,2			13,2			12,1			10,3			131,2			31,9		
	MEDIAN	26,3			16,4			15,0			12,6			131,2			38,7		
	AVERAGE	38,4			16,4			15,0			12,6			131,2			38,7		
	75% QUANTILE	47,5			19,5			17,9			14,9			131,2			45,6		
	MAX	68,7			22,7			20,7			17,2			131,2			62,5		



# Available product versions

## Self Service

- Independent access to KPMG multiples
- Ability to independently enter data and view results at any time
- Access to documentation

## Managed Service

In addition to access to the tool:

- Personal consultant as contact person for setup
- Support from KPMG expertise in compiling the relevant peer group

→ Only for **non-audit mandates**

## Tailored Service

In addition to Managed Service:

- Access to additional relevant multiples such as transaction multiples
- Outlier analyses to exclude the correct individual values
- Appraisal of statistical data
- Documentation adapted to individual needs

→ Only for **non-audit mandates**

**Note:** Some or all of the services described herein may not be permitted for KPMG audit clients and their affiliates. The ideal display of the tool is via the Chrome browser.



# Security & Certifications



## External certification

SOC3 / SOC2 / ISO27001  
certification External independent  
audit (BDO) Continuous internal  
reviews



## Architecture

Strong encryption  
Isolated environments  
Auto-scaling infrastructure to  
ensure consistent performance  
even with erratic usage patterns  
Choose your data geography to  
minimize latency and optimize  
performance



## Organization

Ring-fenced ops organization  
Documented procedures  
Background verification  
Approvals enforced in workflow  
systems



## Controls

Robust control framework  
in line with SOC2 and  
ISO27001 standards  
Controls tested multiple  
times per year  
Automated monitoring and  
logging

## Microsoft Azure Data Centres

# Your contact persons



**Dr. Andreas Tschöpel**

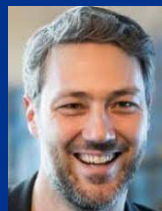
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